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aked Clam Aquaculture

Opening up a new seafood sector

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Naked Clams have already changed the course of history once – can they do so again?

'Naked Clams, or teredinids, achieved notoriety during the age of sail by causing significant damage to wooden vessels one of the most famous examples being the stranding of Columbus in Jamaica during his 4th Voyage to the New World after scuttling his fleet'





'modern naval engineering has thankfully mitigated the marine risks of Naked Clams'

Willer, D. F. & Aldridge, D. C. (2020). From pest to profit - The potential of shipworms for sustainable aquaculture. *Frontiers in Sustainable Food Systems*, 4:575416. https://doi.org/10.3389/fsufs.2020.575416

Quotes from: Shipway, J.R., Tupper, M., Willer, D. F (2024). Gross to Gourmet: A Social Media Analysis of Naked Clams as a Sustainable Delicacy. *In review*

Can we turn Naked Clams from pest to profit?



Can Naked Clams offer a game-changer as they rapidly turn wood into protein?

Sustainable wood waste from forestry



World's fastest growing bivalves

Naked Clams



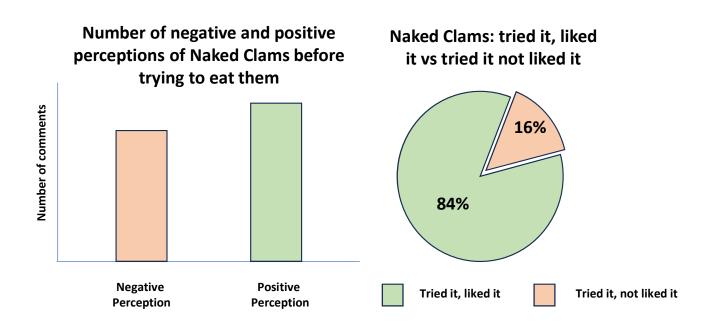
Nutrient-packed protein

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The majority of people that try Naked Clams like them - potential for expansion?

- Al Tools used to analyse social media globally
- Encompassed over 40 million views,
 1.4 million likes, thousands of comments and over 40 videos from Facebook, Instagram, TikTok, and YouTube
- Before trying, positive and negative perceptions are similar
- 84% of people that try Naked Clams like them



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Celebrity chefs are contacting us to design recipes - suggesting wider market potential

Margot Henderson

Naked Clams, Brown Butter, Capers & Monks Beard

- 1 handful of naked clams aproc 200g
- 2 tbsp of unsalted butter
- 1 cup of plain white flour seasoned with a pinch of salt, black pepper and 1 tsp
- smoked paprika
- 1 tsp of sherry vinegar or brown rice vinegar
- 1 tsp of capers a splash of white wine
- 100 g of monks beard, washed and blanched in hot water for a moment or samphire if its in season.

In a pan heat a tbsp of butter until it starts to brown.

Toss the worms in seasoned flour.

add a handful of naked worms, season with salt & pepper. Fry for a few moments, moving the pan so the worms keep moving. After a few moments, add Splash of sherry vinegar and white wine.

With a slotted spoon remove the worms and leave to the side.

In the pan over a medium heat add a splash of water or dashi, add the monks beard and another tbsp of butter shuggle until the sauce comes together. Finally gently add the worms into the sauce and pour onto 2 plates

Served with a green salad and a lovely glass of Riesling.



Chef Joseph Yoon, Brooklyn Bugs

Naked Clam Rolls

To Assemble:

Spread Cricket Green Goddess on the grilled bread roll.

 Put a generous portion of fried naked clams on top. •Top off with pickled red onions.

For pickled red onions:

Thinly slice a red onion, and cover with red wine vinegar for at least 30 mins.

For the Cricket Green Goddess Sauce

- •1/2 cup mayonnaise
- •1/2 cup Greek yogurt
- •1/2 ripened avocado •2 oz basil
- •2-3 scallions chopped
- •1-2 smashed garlic clove
- •2 ths cricket powder
- •2 tbs fresh squeezed lemon
- ·Kosher salt, Freshly cracked black pepper, to taste

Put all ingredients in blender until a smooth sauce consistency.

For the Naked Clam Cricket Tempura:

- •1 cup all-purpose flour
- •1/2 cup rice flour •1/4 cup cricket powde
- •1 large egg
- •1 1/2 cups ice cold sparkling water

Preheat vegetable oil to 375F.

•Whisk flour, rice flour, and cricket powder together in a large bowl. Add eggs and soda water and, whisk until the mixture just comes together. Don't over mix. •Working in batches, submerge the (cleaned) naked clams in the batter and make sure to coat entirely.

.Gently place naked clams into the hot oil one at a time, and don't overcrowd the pot.

•Use a wire mesh spider and rotate the naked clams to ensure the tempura is an even pale golden brown and very crisp, about 2-3 minutes. Place on paper towel lined baking sheet, and add a little flaky sea salt to finish.

For bread roll:

·Spread room temperature butter on bread roll, and place on preheated medium high pan and cook until golden brown.





Alvin Leung

Naked clams in macerated fruit on ice

Shipway, J.R., Tupper, M., Willer, D. F (2024). Gross to Gourmet: A Social Media Analysis of Naked Clams as a Sustainable Delicacy. In review



Preparing Margot Hendersons's recipe













Naked Clams are also highly nutritious

Headline results of first nutritional profile of Naked Clams:

- 70% more B12 than mussels, 140 µg per 100 g
- Rich in the same monounsaturated fats as in olive oil
- Rich in protein, 30% protein by dry weight
- Can fortify with additional omega 3 using microcapsules delivering a 75% uplift



Willer, D.F., Aldridge, D.C., Mehrshahi, P., Papadopoulos, K., Archer, L., Smith, A., Lancaster, M., Strachan, A., Shipway, J.R. (2023). Naked Clams to open a new sector in sustainable nutritious food production. npj Sustainable Agriculture. https://www.nature.com/articles/s44264-023-00004-y



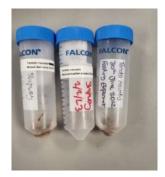
We have now developed a Naked Clam aquaculture system at lab scale

- World's first aquaculture system previously just wild capture
- Scope encompasses hatchery, grow out and harvesting
- Closed the reproductive cycle
- Identified mechanisms for seeding wooden matrices with juveniles
- Developed a range of wooden matrices for rapid growth and ease of harvesting
- Tested a range of supplemental algal and microencapsulated feeds to provide growth and nutritional profile uplift
- Currently optimising yield and growth rate
- Trade marked Naked Clams
- Patents applied for the aquaculture system

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Working in the lab



Sample prep



Naked Clams siphons - feeding in action

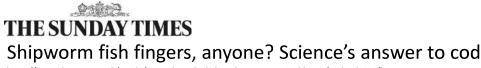


We have received encouraging media reactions



To save the oceans, start eating 'naked clams'

https://www.ft.com/content/d670f37a-2f66-4191-a6ce-770e35746613



https://www.the times.co.uk/article/meet-the-naked-clam-the-new-sustainable-sea food-76 l78 p3 fluid for the sustainable for



https://www.bbc.co.uk/programmes/m001slw4



When the King is the warm-up act for Naked Clam aquaculture

https://youtu.be/UN8J6Wfde9U?feature=shared

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However, several hurdles must be surmounted for Naked Clams to become a new sector

Breeding & hatcheries

Grow-out

Harvesting

Distribution & processing

Marketing & retail



 Scale up our lab system to provide high volume of juveniles to seed out new sites



- Optimise our lab system for yield, quality & growth rate
- Scale up for open sea or 'urban' to validate profitable economics



Mechanise or automate harvesting at scale



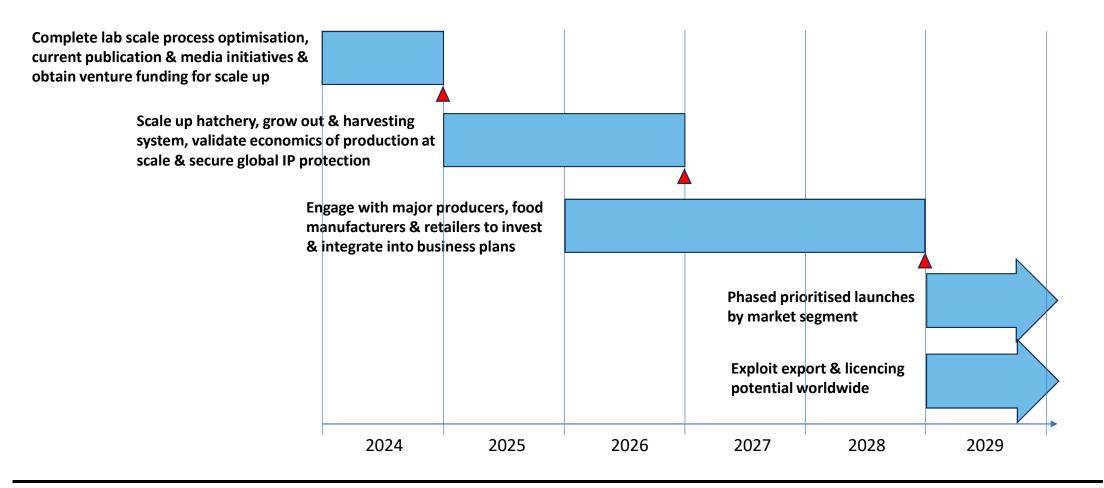
 Develop innovative products with food manufacturers for a range of market segments



- Align products with market entry strategy
- Familiarise with consumers
- Appreciate
 sustainability &
 health benefits

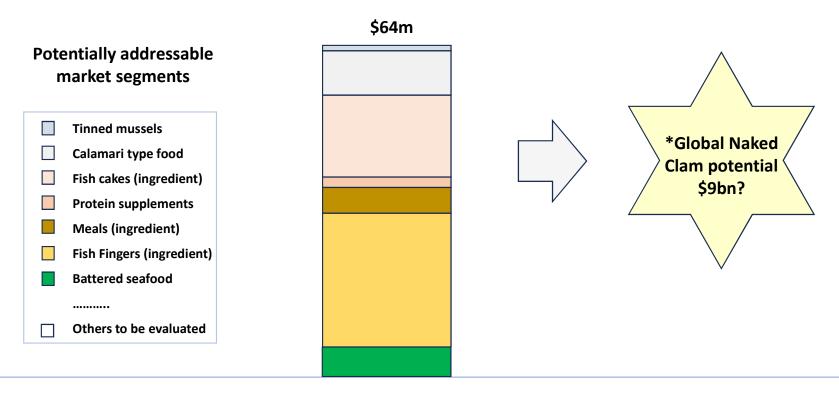


Our high-level roadmap to open up a Naked Clam Aquaculture sector within 5 years





The size of the prize?



UK Naked Clam potential by segment - very preliminary estimates 2023 basis

Source: Our own preliminary estimates based on UK and global market data

 $\ensuremath{^*}$ Taking UK as 0.7% of global



Thank you for listening!

Please scan the QR code to let us know your thoughts or if you are interested in working with us



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54th Annual Conference

Shellfish Association of Great Britain #SAGB54